

sage 100c

Automate your order and inventory management processes so that you can deliver the right product at the right time and delight your customers.



Improve inventory accuracy and forecasting

Get real-time, accurate information on your assets including receipt, location, and disposition of goods, as well as their precise value and status. Increase your forecast accuracy to prevent stock-outs and surplus inventory so you can optimize your stock levels.

Streamline workflow with vendors

Clearly communicate quantities, price, who places the order, and special shipping instructions to all your vendors to ensure timely and accurate deliveries. Never run out of key inventory items by automatically generating purchase orders to the correct vendor with your specifications just in time.

Fulfill orders accurately and on time

Easily implement purchasing and sales policies as well as pricing strategies. Deliver outstanding customer service by having all the information you need to answer all customer questions. Handle return and replacements with ease. Eliminate costly errors such as shipping the wrong product or incorrect quantity. Happier customers equal fewer returns, repeat business, and more profits.

With Sage 100c, you'll get more detailed and accurate tracking and improve reporting throughout the entire inventory and ordering process—from forecasting and scheduling through customer sales. Sage 100c enables you to create multilevel bills and produce accurate, informative reports including detailed bill structures.

Sage 100c also helps you cut costs, increase efficiency, and boost customer satisfaction with more efficient inventory management. Track inventory at multiple locations easily and maintain detailed sales histories for each customer, product, and product line so you can ensure you meet—and even exceed—customer expectations.

- [Manage multiple warehouses more efficiently.](#)
- [Accurately track inventory costs.](#)
- [Reduce time spent conducting physical counts.](#)
- [Produce quality forecasts and suggest optimal replenishment recommendations.](#)
- [Gather, validate, and verify data using bar codes.](#)
- [Simplify sales orders and returns.](#)

Sage 100c inventory and order management modules and services

- Inventory Management
- Purchase Order
- Bar Code
- Sales Order
- Sage Inventory Advisor
- Return Merchandise Authorization
- Sage Payment Center
- Sage Sales Tax
- Sage CRM

Gain greater visibility into your inventory

Accurately track inventory costs and simplify inventory management

Keep on top of inventory status, item pricing, stock status, detailed sales history, backorder information, disposition of goods, valuation, turnover, lot and serial tracking, and more with **Sage 100c Inventory Management**.

- Rely on timely and accurate information from location and movement to valuation.
- Access critical information including receipt of goods, movement, sale, removal, and more.
- Pay commission rates by item

Optimize your inventory and stock levels

Further optimize your inventory by adding on **Sage Inventory Advisor** to Sage 100c. Sage Inventory Advisor is an optimization solution that extracts the rich data from Sage 100 and utilizes industry best practice algorithms to optimize stocking levels and replenishment. Sage Inventory Advisor will analyze inventory data to identify where the biggest improvements can be made, produce quality forecasts, and suggest optimal replenishment recommendations.

- Reduce excess inventory and improve inventory turns.
- Reduce working capital and free up cash tied into inventory.
- Improve fill rates and eliminate stock-outs.
- Reduce time spent on forecasting



Streamline vendor workflow and easily access purchase order transactions

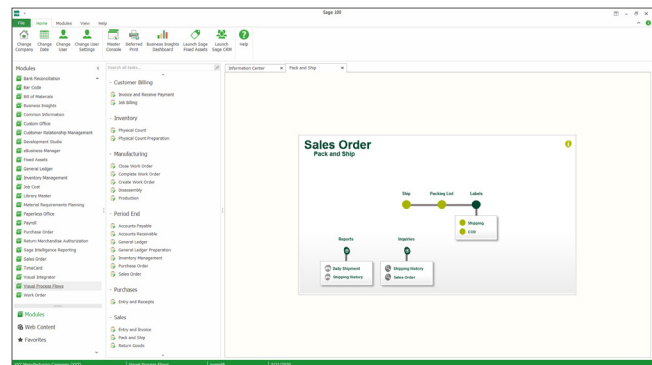
Build detailed, accurate records of every purchase and specify key indicators for necessary actions including shipping methods, required dates, contacts, reorder points, and more. With Sage 100c Purchase Order, you'll be able to track details for every transaction so you can confirm and validate with confidence.

- Improve productivity using automatic reordering capabilities.
- Optimize costs using drop-ship features.
- Make informed purchasing decisions.
- Automatically update accounts payable records with invoices received.

Increase productivity with handheld devices to scan and track inventory

With **Sage Bar Code**, you can easily move information from bar code scanners into Sage 100c, avoiding data-intensive manual entry. You'll be able to process multiple types of transactions by adding information to items, sales orders, purchase orders, and bills so warehouse staff can collect data rapidly and accurately.

- Support efficient workflows by scanning sales orders and sales order invoices.
- Gather, validate, and verify inventory counts, quantities, item numbers, and lot and serial numbers of goods shipped and received.
- Resolve import errors quickly and easily.



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Impress your customers with a simple order fulfillment and return process

Access real-time customer and sales order details quickly

Sage 100c Sales Order helps you receive, process, and deliver orders to your customers efficiently. Empower your team with fast access to the critical information they need to close more sales when a customer calls to place an order or has questions.

- Optimize your entire sales function and distribution workflow
- Get up-to-the-minute complete information anytime on orders, customers, pricing, available items, commissions, and more.
- Maximize your sales and profits utilizing flexible pricing for combinations of items, quantities, and unique customers.

Handle returns with ease

When your customers need a credit, replacement, substitution, or repair, you'll quickly be able to turn a potential negative situation into an excellent customer experience with **Sage 100c Return Merchandise Authorization**. Automatically generate credit memos, replacement orders, purchase orders, and vendor returns so you can quickly replenish your inventory, save hours of data entry, and keep customers happier. With Sage CRM, your sales team can also check returns status for customers, which helps you provide greater customer service.

- Accept returns for credit, replacement, or repair quickly and easily.
- Calculate restocking fees.
- Track reasons for returns and quickly identify issues.
- Maintain detailed history and drill down into all related transactions.

Get paid faster

With Sage 100c Accounts Receivable, you'll be able to automate daily accounts receivable processes, flexibly manage and have full visibility into your cash flow, and quickly prepare and deliver invoices and customer statements. Together with Sage 100c Payment Center, you'll get paid faster with secure payments processing and see all of your payments transactions real time. With clear visibility into payment trends, your business can also improve cash flow.

- Run divisional receivables and multiple bank accounts.
- Handle advanced sales tax calculations.
- Automate invoicing and billing including repetitive and cash invoices.
- Process payments directly against an invoice and ensure PCI compliance.
- View payment trends and quickly understand how your business is doing for better decision making.

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Put sales tax compliance on autopilot

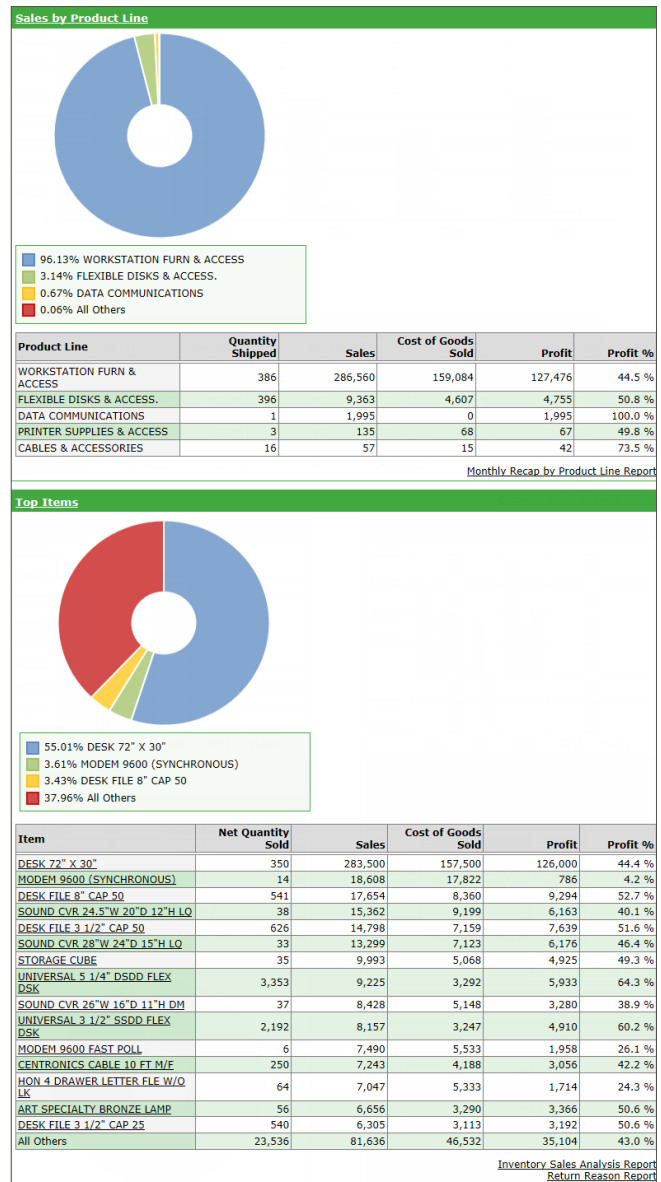
With thousands of tax rates, rule, and jurisdictions, maintaining compliance can be almost impossible without the right tools. With **Sage Sales Tax by Avalara®**, you will be current with up-to-date tax regulations so you never have to make a tax rate decision again. Sage Sales Tax helps you automate your sales tax processes, eliminate complexity, and get:

- Address validation.
- Automatic jurisdiction assignment.
- Real-time sales tax rules and rate assignment.
- Product taxability identification.
- Digital storage and renewal management of exemption certificates.

Increase sales and deliver on your promises

Add Sage CRM to Sage 100c to get end-to-end visibility into your business and a single view of your customer—so you can win more business and keep your customers happy. Your sales team will be able to access customer, contact, and order information anytime, anywhere, helping them close sales and deliver orders faster.

- Create accurate quotes quickly including inventory, part numbers, shipping, locations, pricing, and availability.
- Enter new quotes and orders on the fly in Sage CRM and synchronize with Sage 100c.
- Better forecast customer demand so you can make necessary order inventory adjustments.
- Know critical information before orders are placed and see sales through to completion.



For more information about Sage 100c, please visit www.Sage100.com or contact Sage at 866-530-SAGE (7243).